

ACCELERATE YOUR EARNINGS POTENTIAL

Get off to a fast start with CHLIC Medicare Supplement and earn up to \$400 in bonus payout.



CHLIC Med Supp Fast Start incentive program

Runs May 1-31

Earn a bonus with three or more Cigna Health and Life Insurance Company Med Supp policy applications in the following states: Alabama, Arizona, Maryland, Oklahoma and South Dakota.

- Earn \$100 for three applications via Express App*
- Earn \$200 for five applications via Express App*
- Earn \$400 for 10 applications via Express App*

Together, all the way.®

BANFF 2018

Don't forget. You can earn IAP** on this incentive program that will count towards your total for a chance at Banff.



*Paper applications are not eligible for the bonus. Applications do not have to be from the same state.

**Issued Annualized Premium

CHLIC Med Supp Fast Start incentive program requirements

1. Cigna Supplemental Benefits will provide automated reporting on a monthly basis.
2. All eligible applications received must be signed during the program period, May 1 through May 31, 2017, and received by June 8, 2017 to count toward the incentive program.
3. Qualifying Cigna products include Medicare Supplement, insured by Cigna Health and Life Insurance Company.
4. Eligibility will be determined approximately 30 days after the program end date. Business must effectuate in order to qualify.
5. Bonus payments are made payable to the producer or agency that receives standard commissions payments.
6. All payouts are subject to your state's regulations. Program not available in Minnesota, Washington, and West Virginia.
7. Production numbers shown in other sources may include production with other products that do not count toward this promotion qualification.
8. An agent's in-force policyholder block must maintain company average persistency and placement levels in order to qualify.
9. Cigna Supplemental Benefits and its affiliates hold no liability during the program period.
10. We reserve the right to revise the promotion rules at any time without notice and also reserve the right to terminate the promotion.
11. We will make all determinations regarding the promotion, including but not limited to whether an agent is qualified. Our decisions will be final and conclusive.
12. Internal replacements do not count toward qualifications.
13. Your promotion payout amount will count toward earnings and will be taxed accordingly.
14. Business written on self or immediate family members does not count toward qualification.
15. Agent must be in good standing with Cigna Supplemental Benefits and not violate the terms of the Agent Agreement.

