



## CIGNA SUPPLEMENTAL MED SUPP SALES INCENTIVE

**Sell Cigna Medicare Supplement products  
and get your share of the bonus payout!**

**Beginning on the date of release of our new ARLIC Med Supp product in your state, for 30 days you will have the opportunity to earn extra money.**

Click [here](#) for the calendar of eligible states and the contest periods.

Your issued Medicare Supplement product applications will earn you:

\$500 - 10 apps issued

\$750 - 15 apps issued

\$1,000 - 20 apps issued

**Together, all the way.<sup>SM</sup>**



Policies insured by American Retirement Life Insurance Company.

ARLIC-10-0017

5/15

# INCENTIVE REQUIREMENTS

## Medicare Supplement agent sales incentive 2015

- › Cigna Supplemental will provide automated reporting on a monthly basis.
- › All eligible Med Supp policies issued must be signed during the contest period as designated on the Enhanced Med Supp Contest Eligibility Chart and received in our office according to each state's contest details to count toward the incentive program.
- › Qualifying products include: Enhanced Cigna Medicare Supplement Solutions insured by American Retirement Life Insurance Company. Be sure to check the eligibility dates for your state.
- › When eligibility is being determined, business must be in force on the date of reward payout, approximately 30 days after the contest end date.
- › All payouts are subject to your state's regulations. Contest not available in Minnesota, Washington or West Virginia.
- › Contact your upline to determine eligibility.
- › Agent production numbers shown in other sources may include production with other products that do not count toward this promotion qualification.
- › Qualifying agents will receive a check in the amount of the determined value.
- › Agent's in-force policyholder block must maintain company average persistency and placement levels in order to qualify.
- › Cigna Supplemental Benefits and its affiliates hold no liability during the promotion.
- › Multiple awards are not available when applications exceed the qualification level. Only one award per person.
- › We reserve the right to revise the promotion rules at any time without notice and also reserve the right to terminate the promotion.
- › We will make all determinations regarding the promotion, including, but not limited to, whether an agent is qualified. Our decisions will be final and conclusive.
- › All replacements do not count toward qualifications.
- › Your promotion payout amount will count toward earnings and will be taxed accordingly.
- › Business written on self or immediate family members does not count toward qualification.
- › Agent must be in good standing with Cigna Supplemental Benefits and not violate the terms of the Agent Agreement.



For agent use only

All Cigna products and services are provided exclusively by or through operating subsidiaries of Cigna Corporation, including American Retirement Life Insurance Company. The Cigna name, logo, and other Cigna marks are owned by Cigna Intellectual Property, Inc. All models are used for illustrative purposes only. © 2015 Cigna.