

**APPLICATION BOOKLET  
FOR  
LOUISIANA**

This packet contains all required forms for application submission. Please complete each form according to the instructions on each page.

- › **Application**
- › **Electronic funds transfer agreement(s)**
- › **HIPAA notices**
- › **Replacement notice(s)**

Note: All Applications outside of OE/GI require a Phone Verification (PV) – Reduce delays and make the PV call at the point-of-sale. Call our PV Hotline at 866.825.4822 from 7 a.m. to 7 p.m. Central Time.

**Together, all the way.®**



All Cigna products and services are provided exclusively by or through operating subsidiaries of Cigna Corporation, including Cigna National Health Insurance Company. The Cigna name, logo, and other Cigna marks are owned by Cigna Intellectual Property, Inc.

# APPLICATION for MEDICARE SUPPLEMENT INSURANCE

Cigna National Health Insurance Company  
 PO Box 5725, Scranton, PA 18505-5725 • 866-459-4272 • www.Cigna.com  
 Phone Verification (PV) Hotline 866-825-4822 • FaxApp Submission 877-704-8186



Application is for:  New business  Reinstatement Phone verification case #(s) \_\_\_\_\_

- › If you complete this application with another Applicant, you are consenting to the other Applicant viewing the protected health information that you provided on this application.
- › If only one Applicant, complete Applicant A questions.

## A. Personal information

### APPLICANT A

Name (First MI Last)	Age	Date of birth (MM/DD/YYYY)	Gender <input type="checkbox"/> Male <input type="checkbox"/> Female
----------------------	-----	----------------------------	---

Resident address (Street, City, State ZIP)	Phone ( )
--	--------------

Mailing address (if different from resident address)	Social Security no. (XXX-XX-XXXX)
--	-----------------------------------

Email address (optional) By providing your email address, you agree to receive marketing content electronically.

### APPLICANT B

Name (First MI Last)	Age	Date of birth (MM/DD/YYYY)	Gender <input type="checkbox"/> Male <input type="checkbox"/> Female
----------------------	-----	----------------------------	---

Resident address (Street, City, State ZIP) – OR check box <input type="checkbox"/> if same as Applicant A	Phone ( )
---	--------------

Mailing address (if different from resident address)	Social Security no. (XXX-XX-XXXX)
--	-----------------------------------

Email address (optional) By providing your email address, you agree to receive marketing content electronically.

	APPLICANT A	YES	NO	APPLICANT B	YES	NO
1. a. Do you live with someone 18 years or older (6% premium discount)? .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. If YES, do they have a Medicare Supplement policy with Cigna National Health Insurance Company or an affiliate of Cigna National Health Insurance Company (an additional 9% premium discount)? .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

2. If you answered YES to 1b, please provide member information if other than Applicant A or Applicant B.

Name (First MI Last)	Social Security no. (XXX-XX-XXXX)
----------------------	-----------------------------------

## B. Please provide your Medicare information (as shown on your Medicare card)

<b>APPLICANT A</b> Medicare number _____ Hospital (Part A) coverage starts (MM/DD/YYYY) _____ Medical (Part B) coverage starts (MM/DD/YYYY) _____	<b>APPLICANT B</b> Medicare number _____ Hospital (Part A) coverage starts (MM/DD/YYYY) _____ Medical (Part B) coverage starts (MM/DD/YYYY) _____
--	--

You must have both Medicare Parts A and B on your requested Medicare Supplement effective date for coverage to be issued.



## E. Complete medical questions

### IF YOU ARE ELIGIBLE FOR OPEN ENROLLMENT OR GUARANTEED ISSUE (BASED ON YOUR ANSWERS IN SECTION(S) B & D), DO NOT ANSWER THE QUESTIONS IN THIS SECTION.

It is important that you provide truthful and accurate answers to the questions in this section as your answers form the basis of our determination of your eligibility for this coverage. Failure to provide complete and accurate information, if it is determined to be material to our assessment, may result in future denial of benefits and/or rescission of this coverage.

#### PART A. MEDICAL QUESTIONS – If the answer to any question in Part A is YES, you are not eligible for coverage.

	APPLICANT A		APPLICANT B	
	YES	NO	YES	NO
1. Are you confined, scheduled for admission, or in the last two (2) years have you been confined to a nursing facility or assisted living facility? .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Do you receive home health care services; or in the last two (2) years, have you received home health care services for more than three (3) separate periods of care? .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Do you have a terminal illness; are you in the hospital, pending hospital admission, or have you been hospitalized more than two (2) times in the last two (2) years? .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Do you receive assistance bathing, transferring, toileting, eating, dressing, or are you bedridden; have you been advised by a medical professional to use the assistance of a wheelchair, walker, or motorized mobility aid? .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. Within the past six (6) months, have you been treated for or advised by a medical professional to have treatment for diabetes with hypertension that required three (3) or more hypertension medications to control or diabetes requiring more than 50 units of insulin daily to control? .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. Within the past two (2) years, have you been treated for (including surgery) or advised by a medical professional to have treatment or surgery for any of the following: .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<ul style="list-style-type: none"> <li>• heart attack, congestive heart failure, coronary bypass, or stroke?</li> <li>(You should answer NO if your only treatment has been less than three concurrent cardiovascular medications and your treatment has not altered in the last two (2) years (e.g., change in medications or dosage increases).)</li> </ul>				
7. At any time, have you been treated for (including surgery) or advised by a medical professional to have treatment or surgery for any of the following: .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<ul style="list-style-type: none"> <li>• muscular dystrophy, multiple sclerosis, or amyotrophic lateral sclerosis (Lou Gehrig's disease)?</li> <li>• Paget's disease, rheumatoid arthritis, disabling arthritis, osteoporosis with fractures, or paralysis?</li> <li>• chronic kidney disease, Addison's disease, renal insufficiency, renal failure, any kidney disease requiring dialysis, or any condition requiring an organ transplant?</li> <li>• bipolar disorder, schizophrenia, a paranoid disorder, severe depression, or treatment for depression with medication for two (2) or more years?</li> <li>• organic brain disorder?</li> <li>• unrepaired aneurysm, hemophilia, or any other blood disorder?</li> <li>• any heart disease requiring a permanent, implantable cardiac defibrillator?</li> </ul>				
8. Within the past two (2) years, have you been treated for (including surgery) or advised by a medical professional to have treatment or surgery for any of the following: .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<ul style="list-style-type: none"> <li>• any cancer, excluding skin cancer (except malignant melanoma)?</li> <li>• anemia requiring repeated blood transfusions?</li> <li>• alcohol or drug abuse (including counseling)?</li> <li>• pancreatitis?</li> </ul>				
9. At any time, have you been treated for or advised by a medical professional to have treatment for an amputation caused by disease or for an organ transplant (other than corneas)? .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10. Have medical tests, treatment, therapy, or surgery been advised but not performed or is any surgery anticipated? (This excludes mammograms, pap tests, colonoscopies, or PSA tests which were advised for routine screening purposes only.) .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
11. Have you ever been diagnosed with or received medical advice or treatment from a physician or an appropriately-licensed clinical professional acting within his/her scope for Acquired Immune Deficiency Syndrome (AIDS), AIDS Related Complex (ARC), or Human Immunodeficiency Virus (HIV) infection? .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

If you answered NO to all questions in this Section, please continue to Part B. >>>



## F. Important statements for Applicant to read

- You do not need more than one Medicare Supplement policy.
- If you purchase this policy, you may want to evaluate your existing health coverage and decide if you need multiple coverages.
- You may be eligible for benefits under Medicaid and may not need a Medicare Supplement policy.
- If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. If you are no longer entitled to Medicaid, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstated if requested within 90 days of losing Medicaid eligibility. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstated policy will not have outpatient prescription drug coverage but will otherwise be substantially equivalent to your coverage before the date of the suspension.
- If you are eligible for and have enrolled in a Medicare Supplement policy by reason of disability and you later become covered by an employer or union-based group health plan, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, while you are covered under the employer or union-based group health plan. If you suspend your Medicare Supplement policy under these circumstances and later lose your employer or union-based group health plan, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstated if requested within 90 days of losing your employer or union-based group health plan. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstated policy will not have outpatient prescription drug coverage but will otherwise be substantially equivalent to your coverage before the date of the suspension.
- Counseling services may be available in your state to provide advice concerning your purchase of Medicare Supplement insurance and concerning medical assistance through the state Medicaid program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low-income Medicare Beneficiary (SLMB).

I hereby apply to Cigna National Health Insurance Company for coverage to be issued based upon the truth and completeness of the answers to the above questions, and understand and agree that: (1) no agent has the authority to waive the answer to any questions on the application; (2) no insurance will be effective until (a) a policy has been issued by the Company and (b) the initial premium has been paid; and (3) I have received the Outline of Medicare Supplement Coverage for the policy applied for and the required *Guide to Health Insurance for People with Medicare*.

**YOUR RIGHTS REGARDING THE RELEASE OF GENETIC INFORMATION:** Cigna National Health and Life Insurance Company is prohibited by law from requiring any applicant to undergo genetic testing or to be subjected to questions relating to genetic information.

**CAUTION:** Please review your answers to the questions on the application. It is important to the issuance of this policy that all questions are answered correctly and truthfully.

**WARNING: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance may be guilty of a crime and may be subject to fines and confinement in prison.**

A recorded telephone interview may be used as part of the underwriting on your application for insurance.

APPLICANT A Telephone number ( ) \_\_\_\_\_ Best time to call \_\_\_\_\_

APPLICANT B Telephone number ( ) \_\_\_\_\_ Best time to call \_\_\_\_\_

I understand that the Medicare Supplement policy applied for will not cover loss due to Pre-Existing Condition(s) unless the expense for that loss is incurred more than six (6) months after the effective date of coverage. This provision does not apply if, as of the date of application, you had a Continuous Period of Creditable Coverage which did not expire more than 63 days ago and such coverage, while in force, lasted for at least six (6) months. If, as of the date of application, you had less than six (6) months prior Creditable Coverage, the Pre-Existing Conditions limitation will be reduced by the aggregate amount of Creditable Coverage. If this policy is replacing another Medicare Supplement policy, credit will be given for any portion of the waiting period that has been satisfied. This provision does not apply if you are applying for and are issued this policy under Guaranteed Issue status.

APPLICANT A Signature \_\_\_\_\_ Date \_\_\_\_\_

APPLICANT B Signature \_\_\_\_\_ Date \_\_\_\_\_

## G. Determine your rate class

A B

- Preferred** If you're eligible for Open Enrollment/Guaranteed Issue or answered NO to section E, questions 13a, 14, and 15.
- Standard** If you answered YES to section E, question 13a (tobacco use), and NO to questions 13b, 14, and 15.
- Standard II** If you answered NO to section E, question 13a (tobacco use), and YES to question 13b, 14, or 15.
- Standard III** If you answered YES to section E, question 13a (tobacco use), and YES to question 13b, 14, or 15.

Your final rate class is subject to underwriting review. Medications and height and weight impact your rate class. Please refer to the declinable drug list and height and weight chart for guidance.

## H. Choose your method of payment

APPLICANT A

**Method** (select one of the following):

- Bank draft (complete the Electronic Funds Transfer Agreement)
- Direct bill (enclose check payable to **Cigna National Health Insurance Company**; do not send cash)
- List bill Group name \_\_\_\_\_ Group number \_\_\_\_\_

**Mode:**  Monthly (bank draft or list bill only)  Quarterly  Semi-annually  Annually

**Premium** (see rate chart in Outline of Coverage) \$ \_\_\_\_\_

If you answered YES to Section A, question 1a, and NO to 1b, multiply premium by 0.94.

If you answered YES to Section A, questions 1a and 1b, multiply premium by 0.85.

APPLICANT B

**Method** (select one of the following):

- Bank draft (complete the Electronic Funds Transfer Agreement)
- Direct bill (enclose check payable to **Cigna National Health Insurance Company**; do not send cash)
- List bill Group name \_\_\_\_\_ Group number \_\_\_\_\_

**Mode:**  Monthly (bank draft or list bill only)  Quarterly  Semi-annually  Annually

**Premium** (see rate chart in Outline of Coverage) \$ \_\_\_\_\_

If you answered YES to Section A, question 1a, and NO to 1b, multiply premium by 0.94.

If you answered YES to Section A, questions 1a and 1b, multiply premium by 0.85.

## I. Agent use only

Please answer all questions:

1. I certify that I have provided the Applicant(s) with the following documents:
- a. Application packet (phone sales only)      b. Guide to Health Insurance for People with Medicare
- c. Outline of Medicare Supplement Coverage      d. Other \_\_\_\_\_

I further certify that I have delivered the documents to the Applicant(s) (check all that apply; must select at least one):

Date \_\_\_\_\_  In person  Mail  Email  Fax  Other (explain) \_\_\_\_\_

2. Do you have knowledge or reason to believe the replacement of existing insurance may be involved?

APPLICANT A:  YES  NO      APPLICANT B:  YES  NO

If YES, give name of company, reason, and termination date:

A \_\_\_\_\_

B \_\_\_\_\_

NOTES: Please provide additional information that may assist in processing this application (attach a separate sheet if needed).

I certify that I have interviewed the Applicant(s), asked all of the questions as written on the application, and I have truly and accurately recorded on the application the information supplied to me by the Applicant(s).

Printed name of licensed Agent	Signature of licensed Agent	Writing number	Percentage
Printed name of 2 <sup>nd</sup> licensed Agent	Signature of 2 <sup>nd</sup> licensed Agent	Writing number	Percentage

All Cigna products and services are provided exclusively by or through operating subsidiaries of Cigna Corporation, including Cigna National Health Insurance Company. The Cigna name, logo, and other Cigna marks are owned by Cigna Intellectual Property, Inc.



# PRE-AUTHORIZATION AGREEMENT FOR ELECTRONIC FUNDS TRANSFER

CIGNA NATIONAL HEALTH INSURANCE COMPANY • PO BOX 5725, SCRANTON, PA 18505-5725

<input type="checkbox"/> <b>Joint Account</b> – <i>only one form is needed for Joint Account</i> <input type="checkbox"/> <b>APPLICANT A only</b> <input type="checkbox"/> <b>APPLICANT B only</b>		
Proposed Insured Name		Policy Number (if available)
Financial Institution Name and Telephone Number		
9-digit Routing Number	Account Number	Requested Withdrawal Date (1st - 28th)

Withdraw Payment:   
 Monthly                     
 Quarterly                     
 Semi-annually                     
 Annually

Type of Account:   
 Personal Checking Account   
 Personal Savings Account   
 Corporate/Business Checking

Name of Employer Group \_\_\_\_\_

Purpose for submitting this Authorization (check appropriate box(es)):

- |  |   |
|--|---|
| <input type="checkbox"/> New authorization               | <input type="checkbox"/> Change in checking/savings account |
| <input type="checkbox"/> Change in financial institution | <input type="checkbox"/> Change in existing coverage        |

**For checking account:**  
Refer to the sections on the sample check.

**For savings account:**  
Please verify with your bank the account and routing number of your savings account.

0101

PAY TO THE ORDER OF \_\_\_\_\_ \$ \_\_\_\_\_ Dollars

The Routing number is 9 digits between the ■: ■:  
 ■: 123456789 ■:

The Account number is usually to the left of "■". If check number is left of account number, ignore check number.  
 34567890 "■"

The Check number should match the upper right corner.  
 0101

**APPLICANT A OR APPLICANT B INFORMATION FOR FINANCIAL INSTITUTIONS:** As a convenience to me, I hereby request and authorize you to pay and charge to my account, drafts drawn on my account by and payable to Cigna National Health Insurance Company provided there are sufficient funds in said account to pay the same on presentation. Such drafts will bear my printed name. I also authorize Cigna National Health Insurance Company and any financial institution it uses to initiate credit entries to my account or to provide refund of premium or association fees (if applicable). I authorize you to accept and to credit these entries to my account. In the event Cigna National Health Insurance Company mistakenly deposits funds into my account, I authorize Cigna National Health Insurance to debit my account for an amount not to exceed the original amount of credit. This authorization shall remain in effect until revoked by me in writing, and until you actually receive such notice. I agree that you shall be fully protected in honoring any such draft. I agree that your rights in respect to any such draft shall be the same as if it were a check signed personally by me. I further agree that if any such draft is dishonored, whether intentionally or inadvertently, you shall be under no liability whatsoever even though such dishonor results in the forfeiture of insurance.

**APPLICANT A OR APPLICANT B INFORMATION FOR CIGNA NATIONAL HEALTH INSURANCE COMPANY:** It is understood that the initial draft will occur when the policy is issued. All subsequent drafts will be drawn on or about the requested date each month. The presentation of such drafts to the above Financial Institution shall constitute notice of premiums being due upon the contract and association fees (if applicable), and no other notice of premiums or association fees (if applicable) due will be given. No premium or association fee (if applicable) shall be deemed to have been paid unless and until actual payment of the draft drawn for such premium or association fee (if applicable) payment has been received by Cigna National Health Insurance Company. The cancelled draft will constitute receipt of premium or association fee (if applicable) payment. The privilege of paying premiums and association fees (if applicable) under this Plan may be revoked by Cigna National Health Insurance Company if any draft is not paid upon presentation. The payment of premiums and association fees (if applicable) under this Plan may be terminated by the Contract Owner, Financial Institution Depositor if other than Contract Owner, or by Cigna National Health Insurance Company upon 30 days written notice.

Name of Payor (if other than Insured)	Payor's Address
Print name of Depositor (as it appears on account)	Signature of Depositor
CNHIC-EFT-MULTI	RETURN TO COMPANY
	Date



# PRE-AUTHORIZATION AGREEMENT FOR ELECTRONIC FUNDS TRANSFER

CIGNA NATIONAL HEALTH INSURANCE COMPANY • PO BOX 5725, SCRANTON, PA 18505-5725

<input type="checkbox"/> <b>Joint Account</b> – <i>only one form is needed for Joint Account</i> <input type="checkbox"/> <b>APPLICANT A only</b> <input type="checkbox"/> <b>APPLICANT B only</b>		
Proposed Insured Name		Policy Number (if available)
Financial Institution Name and Telephone Number		
9-digit Routing Number	Account Number	Requested Withdrawal Date (1st - 28th)

Withdraw Payment:     Monthly                       Quarterly                       Semi-annually                       Annually  
 Type of Account:     Personal Checking Account     Personal Savings Account     Corporate/Business Checking  
 Name of Employer Group \_\_\_\_\_

Purpose for submitting this Authorization (check appropriate box(es)):

- New authorization     Change in checking/savings account  
 Change in financial institution                                       Change in existing coverage

**For checking account:**  
Refer to the sections on the sample check.

**For savings account:**  
Please verify with your bank the account and routing number of your savings account.

0101

PAY TO THE ORDER OF \_\_\_\_\_ \$ \_\_\_\_\_ Dollars

The Routing number is 9 digits between the ■: ■:  
 ■: 123456789 ■:

The Account number is usually to the left of "■". If check number is left of account number, ignore check number.  
 34567890 "■"

The Check number should match the upper right corner.  
 0101

**APPLICANT A OR APPLICANT B INFORMATION FOR FINANCIAL INSTITUTIONS:** As a convenience to me, I hereby request and authorize you to pay and charge to my account, drafts drawn on my account by and payable to Cigna National Health Insurance Company provided there are sufficient funds in said account to pay the same on presentation. Such drafts will bear my printed name. I also authorize Cigna National Health Insurance Company and any financial institution it uses to initiate credit entries to my account or to provide refund of premium or association fees (if applicable). I authorize you to accept and to credit these entries to my account. In the event Cigna National Health Insurance Company mistakenly deposits funds into my account, I authorize Cigna National Health Insurance to debit my account for an amount not to exceed the original amount of credit. This authorization shall remain in effect until revoked by me in writing, and until you actually receive such notice. I agree that you shall be fully protected in honoring any such draft. I agree that your rights in respect to any such draft shall be the same as if it were a check signed personally by me. I further agree that if any such draft is dishonored, whether intentionally or inadvertently, you shall be under no liability whatsoever even though such dishonor results in the forfeiture of insurance.

**APPLICANT A OR APPLICANT B INFORMATION FOR CIGNA NATIONAL HEALTH INSURANCE COMPANY:** It is understood that the initial draft will occur when the policy is issued. All subsequent drafts will be drawn on or about the requested date each month. The presentation of such drafts to the above Financial Institution shall constitute notice of premiums being due upon the contract and association fees (if applicable), and no other notice of premiums or association fees (if applicable) due will be given. No premium or association fee (if applicable) shall be deemed to have been paid unless and until actual payment of the draft drawn for such premium or association fee (if applicable) payment has been received by Cigna National Health Insurance Company. The cancelled draft will constitute receipt of premium or association fee (if applicable) payment. The privilege of paying premiums and association fees (if applicable) under this Plan may be revoked by Cigna National Health Insurance Company if any draft is not paid upon presentation. The payment of premiums and association fees (if applicable) under this Plan may be terminated by the Contract Owner, Financial Institution Depositor if other than Contract Owner, or by Cigna National Health Insurance Company upon 30 days written notice.

Name of Payor (if other than Insured)	Payor's Address
Print name of Depositor (as it appears on account)	Signature of Depositor
CNHIC-EFT-MULTI	RETURN TO COMPANY
	Date

# AUTHORIZATION FORM FOR DISCLOSURE OF AN APPLICANT'S PROTECTED HEALTH INFORMATION

I hereby authorize the disclosure of protected health information about me as described below.

1. The Company, as used in this authorization, shall mean American Retirement Life Insurance Company, Loyal American Life Insurance Company®, Cigna Health and Life Insurance Company, Cigna National Health Insurance Company, and their affiliates as described below.
2. I authorize any licensed physician, medical practitioner, hospital, clinic, Pharmacy Benefit Manager, or other medical or medically-related facility, the U. S. Veterans Administration and Selective Service System, insurance company, MIB, Inc., or any other organization, institution, or person that has any records or information available as to the diagnosis, treatment, and prognosis with respect to any physical or mental condition and/or treatment relating to me or my family to disclose to the Company's underwriting, new business, claims, sales agents, and premium accounting representatives any such records or information. However, MIB, Inc., information will only be shared with the Company's underwriting staff and Medical Director.
3. I authorize the Company to make a brief report of my protected health information to MIB, Inc.
4. The protected health information described above will be disclosed to the Company to determine my or my family's eligibility to obtain coverage under the policy for which I/we have applied, and to determine the rates and terms which apply to the policy.
5. This medical or health information includes information on the diagnosis and treatment of mental illness, alcohol, and drug use. This also includes information on the diagnosis, treatment, and testing results related to HIV, AIDS, and sexually-transmitted diseases unless otherwise restricted by state law.
6. I understand that I may revoke this authorization in writing at any time, except to the extent that action has been taken by the Company in reliance on this authorization, by sending a written revocation to the Company's Privacy Office at PO Box 5700, Scranton, PA 18505-5700.
7. I understand that the information which will be provided under this authorization is necessary for the Company to determine my eligibility for coverage under the policy and that the Company will condition its approval and issuance of the policy on my providing this authorization, and my application may be denied if I refuse to provide this authorization.
8. I understand that if the person or entity that receives my protected health information is not a health care provider or health plan covered by the federal privacy regulations, the information may be re-disclosed by such person or entity and will likely no longer be protected by the federal privacy regulations.
9. I understand that a photocopy, facsimile copy, or other electronic copy of this authorization shall be considered as effective and valid as the original. I also understand that I or my personal representative am entitled to receive a copy of this authorization upon request. This authorization will expire twenty-four (24) months from the date it is signed.
10. If you are the representative of an Applicant, describe the scope of your authority to act on the Applicant's behalf:

<hr/>		<hr/>	
<b>APPLICANT A Name</b>		<b>Name of APPLICANT A Personal Representative, if applicable</b>	
<b>APPLICANT A Social Security Number</b>		<b>Relationship of Personal Representative to APPLICANT A</b>	
<b>APPLICANT A Signature</b>	<b>Date</b>	<b>Signature of Personal Representative</b>	<b>Date</b>
<hr/>		<hr/>	
<b>APPLICANT B Name</b>		<b>Name of APPLICANT B Personal Representative, if applicable</b>	
<b>APPLICANT B Social Security Number</b>		<b>Relationship of Personal Representative to APPLICANT B</b>	
<b>APPLICANT B Signature</b>	<b>Date</b>	<b>Signature of Personal Representative</b>	<b>Date</b>
<hr/>		<hr/>	
<b>Signature of Company's Agent</b>	<b>Date</b>		

A signed copy of this form will be provided with the policy if issued and any other time upon request.

# AUTHORIZATION FORM FOR DISCLOSURE OF A CONSUMER'S PROTECTED HEALTH INFORMATION FOR MARKETING PURPOSES ("Authorization")

1. I hereby authorize the use and disclosure of all my health information, including but not limited to my personal and medical information contained in the Company's records ("Protected Health Information") to American Retirement Life Insurance Company, Loyal American Life Insurance Company®, Cigna Health and Life Insurance Company, Cigna National Health Insurance Company, and their affiliates ("Company") as described below.
2. I authorize the Company to use the Protected Health Information contained in the Company's records, including its underwriting and claim records, to help determine whether I might be interested in or can benefit from other non-health-related insurance products offered by the Company.
3. I understand that the Company will disclose the Protected Health Information to its underwriting staff, new business staff, sales agents, or marketing management for the purpose of marketing non-health-related products to me.
4. I understand that I may revoke this Authorization at any time, except to the extent that action has been taken by the Company in reliance on this Authorization, by sending a written revocation to the Company's Privacy Steward at PO Box 5700, Scranton, PA 18505-5700.
5. I understand that the Protected Health Information which the Company will use and disclose under this Authorization is not necessary for the Company to determine my eligibility for coverage under the policy and that the Company will not condition its approval and issuance of the policy on my providing this Authorization.
6. I understand that if the person or entity that receives my Protected Health Information is not a health care provider or health plan covered by the federal privacy regulations, the information may be redisclosed by such person or entity and will likely no longer be protected by the federal privacy regulations.
7. I understand that a photocopy, facsimile copy, or other electronic copy of this Authorization is as effective and valid as the original. I also understand that I or my personal representative am entitled to receive a copy of this Authorization. This Authorization will remain in effect for two (2) years from the day my policy(ies) is terminated or the day I revoke my permission.
8. By providing my telephone number(s) on the attached application for insurance, I consent to receive calls, texts, or autodialed or prerecorded telemarketing messages from Cigna and its affiliates.

If you are the representative of a Consumer, describe the scope of your authority to act on the Consumer's behalf:

---

<b>APPLICANT A Name</b>	<b>Name of APPLICANT A Personal Representative, if applicable</b>
<b>APPLICANT A Signature</b>	<b>Relationship of Personal Representative to APPLICANT A</b>
<b>Date</b>	<b>Signature of Personal Representative</b>
	<b>Date</b>
<b>APPLICANT B Name</b>	<b>Name of APPLICANT B Personal Representative, if applicable</b>
<b>APPLICANT B Signature</b>	<b>Relationship of Personal Representative to APPLICANT B</b>
<b>Date</b>	<b>Signature of Personal Representative</b>
	<b>Date</b>
<b>Signature of Company's Agent</b>	<b>Signature of Personal Representative</b>
<b>Date</b>	<b>Date</b>

A signed copy of this form will be provided to you.

**Instructions to Agent:** This form is provided for the purpose of compliance with regulations regarding the replacement of Medicare Supplement insurance. When the replacement question on the application is answered "Yes," this form must be dated, signed by the Applicant and by the Agent, and submitted to the Cigna National Health Insurance Company (CNHC) with the application.

***A copy of this form must also be left with the Applicant.***

**NOTICE TO APPLICANT REGARDING REPLACEMENT OF  
MEDICARE SUPPLEMENT INSURANCE OR MEDICARE ADVANTAGE  
CIGNA NATIONAL HEALTH INSURANCE COMPANY  
PO Box 5725, Scranton, PA 18505 • 866-459-4272  
SAVE THIS NOTICE! IT MAY BE IMPORTANT TO YOU IN THE FUTURE.**

According to your application, you intend to terminate existing Medicare Supplement or Medicare Advantage insurance and replace it with a policy to be issued by Cigna National Health Insurance Company. Your new policy will provide thirty (30) days within which you may decide without cost whether you desire to keep the policy.

You should review this new coverage carefully. Compare it with all accident and sickness coverage you now have. If, after due consideration, you find that the purchase of this Medicare Supplement coverage is a wise decision, you should terminate your present Medicare Supplement or Medicare Advantage coverage. You should evaluate the need for other accident and sickness coverage you have that may duplicate this policy.

**STATEMENT TO APPLICANT BY ISSUER, AGENT, OR BROKER**

I have reviewed your current medical or health insurance coverage. To the best of my knowledge, this Medicare Supplement policy will not duplicate your existing Medicare Supplement or, if applicable, Medicare Advantage coverage because you intend to terminate your existing Medicare Supplement coverage or leave your Medicare Advantage plan. The replacement coverage is being purchased for the following reason (check one):

**APPLICANT A**

- additional benefits
- no change in benefits, but lower premiums
- fewer benefits and lower premiums
- my plan has outpatient prescription drug coverage and I am enrolling in Part D
- disenrollment from a Medicare Advantage plan; please explain reason for disenrollment
- other (please specify) \_\_\_\_\_

**APPLICANT B**

- additional benefits
- no change in benefits, but lower premiums
- fewer benefits and lower premiums
- my plan has outpatient prescription drug coverage and I am enrolling in Part D
- disenrollment from a Medicare Advantage plan; please explain reason for disenrollment
- other (please specify) \_\_\_\_\_

If you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the application concerning your medical and health history. Failure to include all material medical information on an application may provide a basis for the Company to deny any future claims and to refund your premiums as though your policy had never been in force. After the application has been completed and before you sign it, review it carefully to be certain that all information has been properly recorded.

**DO NOT CANCEL YOUR PRESENT POLICY UNTIL YOU HAVE  
RECEIVED YOUR NEW POLICY AND ARE SURE YOU WANT TO KEEP IT.**

\_\_\_\_\_  
**Agent/Broker printed name and signature**

\_\_\_\_\_  
**Date**

\_\_\_\_\_  
**Applicant A signature**

\_\_\_\_\_  
**Date**

\_\_\_\_\_  
**Applicant B signature**

\_\_\_\_\_  
**Date**

**Instructions to Agent:** This form is provided for the purpose of compliance with regulations regarding the replacement of Medicare Supplement insurance. When the replacement question on the application is answered "Yes," this form must be dated, signed by the Applicant and by the Agent, and submitted to the Cigna National Health Insurance Company (CNHC) with the application.

***A copy of this form must also be left with the Applicant.***

**NOTICE TO APPLICANT REGARDING REPLACEMENT OF  
MEDICARE SUPPLEMENT INSURANCE OR MEDICARE ADVANTAGE  
CIGNA NATIONAL HEALTH INSURANCE COMPANY  
PO Box 5725, Scranton, PA 18505 • 866-459-4272  
SAVE THIS NOTICE! IT MAY BE IMPORTANT TO YOU IN THE FUTURE.**

According to your application, you intend to terminate existing Medicare Supplement or Medicare Advantage insurance and replace it with a policy to be issued by Cigna National Health Insurance Company. Your new policy will provide thirty (30) days within which you may decide without cost whether you desire to keep the policy.

You should review this new coverage carefully. Compare it with all accident and sickness coverage you now have. If, after due consideration, you find that the purchase of this Medicare Supplement coverage is a wise decision, you should terminate your present Medicare Supplement or Medicare Advantage coverage. You should evaluate the need for other accident and sickness coverage you have that may duplicate this policy.

**STATEMENT TO APPLICANT BY ISSUER, AGENT, OR BROKER**

I have reviewed your current medical or health insurance coverage. To the best of my knowledge, this Medicare Supplement policy will not duplicate your existing Medicare Supplement or, if applicable, Medicare Advantage coverage because you intend to terminate your existing Medicare Supplement coverage or leave your Medicare Advantage plan. The replacement coverage is being purchased for the following reason (check one):

**APPLICANT A**

- additional benefits
- no change in benefits, but lower premiums
- fewer benefits and lower premiums
- my plan has outpatient prescription drug coverage and I am enrolling in Part D
- disenrollment from a Medicare Advantage plan; please explain reason for disenrollment
- other (please specify) \_\_\_\_\_

**APPLICANT B**

- additional benefits
- no change in benefits, but lower premiums
- fewer benefits and lower premiums
- my plan has outpatient prescription drug coverage and I am enrolling in Part D
- disenrollment from a Medicare Advantage plan; please explain reason for disenrollment
- other (please specify) \_\_\_\_\_

If you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the application concerning your medical and health history. Failure to include all material medical information on an application may provide a basis for the Company to deny any future claims and to refund your premiums as though your policy had never been in force. After the application has been completed and before you sign it, review it carefully to be certain that all information has been properly recorded.

**DO NOT CANCEL YOUR PRESENT POLICY UNTIL YOU HAVE  
RECEIVED YOUR NEW POLICY AND ARE SURE YOU WANT TO KEEP IT.**

\_\_\_\_\_  
**Agent/Broker printed name and signature**

\_\_\_\_\_  
**Date**

\_\_\_\_\_  
**Applicant A signature**

\_\_\_\_\_  
**Date**

\_\_\_\_\_  
**Applicant B signature**

\_\_\_\_\_  
**Date**